



Compass Lease Processing

24/7

Web based
Access for Partners

Compass is Balboa Capital's on-line lease application and processing system for channel partners. Using Compass, customers, equipment vendors and brokers can submit applications, obtain credit decisions, view status, and download documents securely over the internet on a 24/7 basis. By automating the application process and delivering it on-line, Balboa expects to provide faster, more efficient processing of transactions, better communication and greater customer service.

The purpose of Compass is to allow our partners to conveniently manage and track the details of their lease transaction. Compass displays all of your company's leases on your home page so that you are able to drill into any application in order to obtain real time transaction data and print copies for your records. Compass also allows you to submit new applications, order contracts, view reports, calculate lease payments, and obtain product updates.

Tracking

Your Leases
Search: **Find** Displaying records 1 - 18 of 771.

App #	Lease #	Client	Date Submitted	Status
21188	34225-002	Coastal Care Medical Supply, Inc.	01/07/2005	APPROVED
21387	36709-005	Cadd/Engr Supply Inc.	11/18/2004	APPROVED
21188	37386-001	M & R Precision Machine, A Pan...	11/09/2004	APPROVED
22189	34969-004	Groundwater Analytical, Incorp...	03/02/2005	APPROVED
21388	43955-003	Brotherston Homecare, Inc.	01/18/2005	APPROVED
21111	107689-001	KGP Group, Inc.	11/04/2004	APPROVED
22386	109279-001	Data Conned Corporation	03/10/2005	APPROVED
21135	45965-001	Zaxel Systems, Inc.	01/07/2005	APPROVED
22123	48061-002	Choice Mobility LLC	01/01/0001	APPROVED
21175	109961-002	Heather Haven, Inc.	11/08/2004	APPROVED

selects Page 1 of 1 << First | < Previous | Next > | Last >>

Compass displays all of your company's leases on the home page. Sort by company name, application number, lease number, submit date or status

Status and Details

Lease Status Details

Lessee	Looper, Reed & McGraw, A Professional Corporation
Submitted	
Credit Notes	
Status	TRANSACTION APPROVED BY CREDIT
Approval Expiration Date	05/02/2005 12:31:40 PM
Lease Number	115235-000
Lease Term	60
Amount Requested	75000.0000
Purchase Option	\$1 Out
Credit Decision	Approved Hold
Credit Decision Date	02/01/2005 12:31:40 PM
Credit Grade	A
Amount Approved	75000.0000
Documents Sent	
Documents Received	
Funded	
Payment Type	Monthly Lease Payments, up to 4 steps

< Back to Your Leases Request Documents

Drill into any application to obtain real-time status updates.

Calculate Payments

Calculator

Equipment Cost:

Lease Term: 24 36 48 60

of Adv Pmts:

Points %:

Purchase Option: \$1 Buy Out FMV PUT

Credit Rating:

Quote Type: Vendor/Broker Customer

Company Name:

Recipient Email Address:

Calculate payments options for a variety of terms and options.

Vendor/Broker Customer

Company Name:

Recipient Email Address:

Term	\$1 Buy Out	FMV
36	\$824.92	\$794.91
48	\$651.70	\$630.44
60	\$548.94	\$532.42

Apply for a lease directly from the payment screen or download quotes for your customer and you.

Submit New Applications

New Application

LESSEE COMPANY INFORMATION

Company Name * DBA Company Description *

Street # * Street Name * Street Type City * State * Zip *

Signer * Title Phone * (9999999999) Fax * (9999999999)

E-Mail Address Tax ID Number SIC Code

Type of Business * Years In Business *

Non-Profit Partnership Proprietorship Corporation

LEASE INFORMATION

Amount Requested * Lease Term * Payment Schedule * Purchase Option *

Equipment Type * Equipment Condition * SoR Costs *

Corporation Only

Our One-Page application can be used for up to \$ 75,000 in lease financing within a two hour response window.

Order Contracts

Document Request

Please select the documents you wish to order from the list below.

Client Name M & R Precision Machine, A Partnership
 Application # 70188
 Lease Number 37386-001

Select	Available Documents
<input type="checkbox"/>	Standard Lease Doc Package \$1.pdf
<input type="checkbox"/>	Standard Lease Doc Package \$101.pdf
<input type="checkbox"/>	Standard Lease Doc Package 10% PUT.pdf
<input type="checkbox"/>	Standard Lease Doc Package FMV.pdf
<input type="checkbox"/>	Lease Agreement \$1.pdf

Order documents with one touch.

Request Contact Details

Client Name M & R Precision Machine, A Partnership
 Application # 70188
 Lease Number 37386-001

Requested Documents

Standard Lease Doc Package FMV.pdf

Email Address Fax Number (999999999)

Additional Contacts

Submit Cancel

Email documents to one or more recipients.

Reports and Metrics

Activity Reports Results

User Name: Reuben Abootorabi
 Activity Type: Approvals
 Start Date: 01/01/2005
 End Date: 03/30/2005

Report Criteria Export to Excel

Displaying records 1 - 4 of 4.

App #	Lease #	Client	User	Date Submitted	Status
72246	115765-000	Vazquez Trucking Inc.	Reuben Abootorabi	03/07/05	EXPIRED
71973	115561-000	ViaCell Int'l LLC	Reuben Abootorabi	02/18/05	EXPIRED
71889	115503-000	Jon W. Erickson Co., Inc.	Reuben Abootorabi	02/15/05	EXPIRED
71811	115436-000	Parties Plus, Inc.	Reuben Abootorabi	02/10/05	EXPIRED

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Generate activity reports for submissions, approvals, and fundings.

Metric Reports

Printable Details

Year: 2005

Approval %	48.9
Funding %	33.33
Average dollar per submission	\$36,040.05
Average dollar per approval	\$25,330.17
Average dollar per funding	\$25,570.77
Total # of submissions	454
Total # of approvals	222
Total # of fundings	74

Track Year-To-Date Performance Indicators.