

A QUICK TURNAROUND TIME BY BALBOA GETS LAMINATING SHOP OUT OF A BIND

Business Overview

Located in the beautiful valley of Sparks, Nevada, A&L industries knows a thing or two about laminating and binding. They specialize in retail of loose leaf binders, laminating equipment, and laminating products. They have been in business for over five years. A&L's laminating and binding business has been blooming and they have recently begun expanding their company.

Business Challenge

As their client base grew, A&L knew that they needed to update their equipment and expand their production capabilities. Al Bennett, the president of A&L, decided to initially call Balboa Capital for help in financing a laminator a few years ago. They were so pleased with the quality of service that Balboa Capital provided them, they returned for further assistance in financing a few months later. As their own client's printing demands grew, A&L realized that they immediately needed technology that would allow them to increase efficiency by eliminating the need to hand feed their index laminator. A&L needed a partner who would expedite their financing and get them their equipment instantly.

Solution

With no time to waste they knew exactly where to turn. Dan Horwich, the Account Executive with Balboa Capital, was able to prepare the necessary lease documents and fund the new project within 24 hours. Balboa was prepared to overcome any obstacle in a short period of time to satisfy the needs of their client. Dan's hard work and dedication to this client helped A&L's business thrive and become a leader in the small community of Sparks, Nevada.

Results

Dan Horwich's vast knowledge of the client's business and ability to produce a quick turn-around time helped A&L get the funding they needed to transition from old tools to new equipment. Balboa Capital helped A&L lower their payments and maximize cash flow all while providing fast, quality service. With this new technology, the company and their clients can enjoy a hands-free way to feed the index tab and laminating machines. Al Bennett of A&L Laminating commented, "we really enjoyed the fast and personal service that Balboa provided. Working with Dan has been a real pleasure."

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Balboa Capital provides equipment leasing and financing to small and mid-sized businesses across the United States. The Company has experts in a number of industries including all aspects of Technology, Fitness and Recreation, Automotive, Medical, Manufacturing, Transportation, and Foodservice and Hospitality.

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